What is Software as a Service (SaaS)?

SaaS is a software distribution model where applications are hosted at a location, typically a cloud, and delivered to users over the internet. This model allows users to access applications and services from anywhere, anytime, on any device.

Benefits of using SaaS at KCBPU

- Reduced IT maintenance demands
- Speedier updating process
- Easier IT Administration
- Cost Savings

KANSAS CITY INNOVATIVE GOVERNMENT

In 2017, the Kansas City Board of Public Utilities (KCBPU) will use Oracle’s Fusion Financials ERP, a cloud-based financial application, to manage supply chains and accounts payable. In the second phase of the deployment, KCBPU will also move their human capital resource management functions to the cloud service.

Oracle SaaS Products

- Program/Business Apps
- Enterprise Vertical Apps
- Enterprise Process Apps
- BI & Information Mgmt.
- Desktop Applications

For many state and local governments, SaaS will revolutionize the way they manage $9 million of state and local IT leaders think security is their biggest concern when purchasing software as a service.

Oracle SaaS Revenue Growth

<table>
<thead>
<tr>
<th>Year</th>
<th>Software Subscription Revenue (US$ bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>$33</td>
</tr>
<tr>
<td>2015</td>
<td>$41</td>
</tr>
<tr>
<td>2016</td>
<td>$50</td>
</tr>
<tr>
<td>2017</td>
<td>$59</td>
</tr>
</tbody>
</table>

DLT & Oracle as SaaS Partners

DLT offers a variety of Oracle SaaS products through a contract with U.S. Communities Government. DLT maintains Oracle SaaS products and services to local and state government agencies.

Oracle SaaS Installations Globally

- 60 million
- 50 million
- 40 million
- 30 million

Software Subscription Revenue by Category (US$ bn):

- $33
- $41
- $50
- $59